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# One of Cincinnati's largest private companies eyes HQ expansion

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Sims-Lohman Inc., one of Cincinnati's largest and fastest-growing companies, is looking to expand its local operations.

The cabinets and countertops provider received approval Monday morning for a more than 1.2 percent, six-year Job Creation Tax Credit from the Ohio Tax Credit Authority to create 30 full-time jobs, retain 156 jobs and make a capital investment of nearly \$2.8 million. The estimated value of the tax credit is \$95,000.

Sims-Lohman's expansion project is pending local incentives. According to a scope of work document from Ohio Development Services Agency, Ohio is competing with Kentucky for the proposed project.

John Beiersdorfer, president of Sims-Lohman, said this investment would allow the company to grow its sales and service operations throughout the Midwest and the southeastern U.S. The plan is to add about 8,000 square feet of space to the company's existing headquarters at 6325 Este Ave. in Carthage. The new space will become home to the sales team and a new showroom.

"We're out of office space for our team members here," Beiersdorfer told me.

Miller-Valentine Group, which built Sims-Lohman's facility, would build the expansion. Once the addition to the more than 153,000-square-foot building is complete in January 2019, the rest of the office space will be renovated. The total project is expected to be complete by May 2019.



COURTESY SIMS-LOHMAN

Sims-Lohman's headquarters is located at 6235 Este Ave. in Carthage.

The new jobs are expected to create more than \$1.5 million in annual payroll. That breaks down to an average salary of more than \$50,300 per year. Beiersdorfer said the new jobs would be a mix of positions from delivery to sales and administration.

Kimm Lauterbach, president and CEO of REDI Cincinnati, said the region's top economic development organization is "proud to partner with Sims-Lohman" on its expansion.

Sims-Lohman is working with Doug Moorman of Development Strategies Group LLC on state and local incentives.

Family-owned Sims-Lohman had 2017 revenue of \$135 million. The company was a *Business Courier* Fast 55 finalist, with three-year revenue growth of 24 percent.

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